# Arezzo • Bari • Bergamo Bologna • Bolzano • Brescia • Cagliari Carrara • Cernobbio • Cesena Cremona • Erba • Ferrara Firenze • Foggia • Forli Genova • Gonzaga • Longarone Milano • Modena • Montichiari Napoli • Padova • Parma Piacenza • Pordenone Reggio Emilia Rimini • Riva del Garda Roma • Torino Torreano di Martignacco Verona • Vicenza

# Calendar



The National Trade Fair Calendar – produced by the Productive Activities Committee of the Conference of Regions and Autonomous Provinces and available on the AEFI website – is a useful tool that allows companies to plan their attendance and gives potential visitors a sector-by-sector overview of the national and international events that take place in our country.

209 international and 210 national EVENTS are scheduled for 2018.

The 209 international trade fairs are focused primarily on the fabrics- apparelfashion, sport-hobby-entertainments-art,

jewellery-wristwatches-accessories and food-beverages-hospitality sectors. Lombardy, Emilia-Romagna, Veneto, Campania and Tuscany are the regions which host the largest numbers of international trade fairs.

# **GED: The Global Exhibitions Day**

Since 2016, UFI (International Trade Fair Association) and IAEE (International Trade Fair and Event Association) have held the Global Exhibitions Day during the month of June to bring together event organisers, trade fair centres and associations from around the world to promote the industry, review annual figures and discuss the future of the sector.

Every year, AEFI takes this opportunity to promote the sector nationally and above all internationally, and to draw the attention of the world to Italian trade fairs and the key sectors of the Made In Italy brand, with targeted events in Roma.

#### **GED 2016**



#### **GED 2017**



#### **GED 2018**





# THE POWER OF ITALIAN EXHIBITIONS

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#### Mission

The aim of the Association is to promote the development of the Italian national trade fair system showing its cultural, economic and productive evolution, and to represent it, in its relations with institutions, administrations, as well as economic, political and social organisations, at a national, European and international level.

# **National representation**

AEFI maintains relations with national, regional and local authorities to develop the requirements of the sector with particular reference to transparency, subsidiaries and IMU (Municipal Property Tax), as well as to raise awareness among institutions about the importance of trade fairs as a lever of our country's industrial policy.

#### International representation

AEFI, directly or through its associates, is present in various international organizations, including:

UFI - EMECA - EEIA - CEFA

### **National promotion**

The promotion of the sector at a national level, when it is not part of the broader representation and communication activity, is mainly focused on the activities of the Networked Trade Fair Commission, through the study of the format of fairs widespread over the territory and through the promotion of small and medium-sized fairs.

# **International promotion**

AEFI is strongly committed to the internationalisation of the sector. Thanks to the support of the Ministry of Foreign Affairs, the Ministry of Economic Development and the AEFI Internationalisation Commission, it stipulates agreements to support its associates with their expansion and growth in international markets.

#### **Partnership**

- ICE Agenzia
- Federcongressi&Eventi
- SACE and SIMEST

#### **International Partners**





















#### Communication

- portal development
- web campaigns
- newsletters
- social networks
- agreements with Italian and international publishing groups
- marketing campaigns

# **Training**

Educational initiatives have always been key to AEFI's work: for the competitiveness of the sector, constant updating on market trends and strategies adopted by institutions, districts and trade fair exhibition sites in Italy and abroad is essential.

#### Studies and research

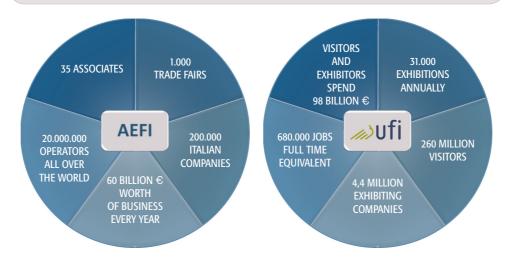
- The AEFI economic observatory on the trade fair sector
- Top Ten, analysis of the international positioning of Italian trade fairs
- Certified statistical data about trade fairs
- Data about visitors, exhibitors and surface area of international trade fairs

#### Services

The AEFI Commissions - Legal-Administrative, Technical, Internationalisation and Networked Trade Fairs – are an effective forum for discussion. They support associates with constantly updated information about the progress of the sector, both at national and international level, as well as about regulations and changing legislation.

# **Italian figures**

# **Global figures**



### Certification

Certification of statistical data is essential to the competitiveness of events at international level. It also provides effective instruments to enable exhibitors and visitors to decide which trade fairs to attend.

That's why AEFI has promoted the foundation of ISFCERT, the Certification Institute for **Exhibition Industry Statistics** 

On 13 December 2012, ISFcert Srl was accredited as the certifying body for trade fair data, in compliance with established national and international regulations.

In 2017, 79 Italian trade fairs obtained the ISFCert certification pursuant to ISO 25639:2008.

# **Italian manufacturing**

The excellence of AEFI trade fairs reflects important values such as know-how and excellence of execution. These in turn translate into the culture of beauty, love for detail and attention to the quality of products and services. All this, thanks to trade fairs, can spread from Italy all over the world. AEFI has always promoted the "Made in Italy" brand worldwide, and this has contributed to making the quality, beauty and culture of our country and territory known around the world.

#### Sectors



Agrifood



Construction, furnishing



Fashion, beauty



Leisure





Craftmanship